



Vidyo®

# Home Care

Effective patient engagement begins at home

## Use Cases

- Virtualize in-home and post-operative consults with high-quality real-time video
- Use remote patient monitoring to improve patient compliance and identify early intervention opportunities
- Coordinate care, manage chronic disease states, and educate patients in face-to-face encounters

## Benefits

- Reduce preventable readmissions: Engage with patients post-discharge to educate, coordinate care, and improve medication adherence
- Optimize resource utilization: increase clinical efficiencies through virtual triage and expanded patient access
- Expand patient access and catchment area: Increase health system reach and access through virtual consults, eliminating the distance barrier
- Improve clinical and value-based outcomes: Easily stay engaged with patient populations for disease management and care coordination

## Business Challenge

Today's health systems are charged with improving outcomes, reducing costs, and improving patient satisfaction — the “Triple Aim.” Due to shifting reimbursement models, each of these goals has a material financial impact. CMIOs, CFOs, and CIOs are challenged to find viable, proven solutions that can help them manage these seemingly divergent goals. There is growing consensus that early intervention and ongoing engagement with patients post-discharge is key to successfully serving the three masters of outcomes management, cost containment, and satisfaction. In other words, healthcare providers must extend their reach beyond the hospital walls and engage their patient population in their homes.

## Vidyo Solution

For health systems that are considering expanding their patient engagement program to address the Triple Aim, VidyoConnect™ and vidyo.io provide an integrated approach to patient engagement and clinical consultations.

With VidyoConnect, the highest quality real-time video experience can be easily integrated into almost any workflow, clinical or otherwise, facilitating quick-to-market implementations. Clinicians can collaborate on cases, consult with patients, and provide real-time patient education.

For health systems with in-house development shops that create custom applications, vidyo.io provides a complete toolkit for developers, with a robust interoperability layer allowing maximum flexibility and deep integration into custom workflows, facilitating greater product adoption.



“Remote patient monitoring in the home setting is the second most prevalent use of virtual health technologies employed by health systems, following emergent care.”

-Healthcare Informatics

## Anticipated Results

Whether it’s the turnkey approach of VidyoConnect or the deeply embedded experience that vidyo.io can offer, health systems will have the tools necessary to strengthen engagement and improve patient satisfaction.

Clinicians can easily and securely engage with any patient, anytime, from anywhere, reducing readmissions, optimizing clinician utilization, and extending the reach of the health system – all while avoiding unnecessary costs and improving revenue opportunities.

Clinicians can collaborate on cases, develop plans of care, and coordinate care for each patient according to the patient’s specific needs, improving outcomes.

Ultimately, health systems will have the viable, proven solution they need to put them on the path to achieving their Triple Aim goals.

## Features Overview



### Clinical Program Strategy and Design

Access to our Clinical Program Managers and Adoption Services teams to maximize the return on your investment



### HIPAA

BAA support, 128-bit encryption, no PHI storage



### Clinical Peripherals

Built-in support for stethoscopes, otoscopes, and other clinical devices



### Whiteboard

Collaborate with peers or with patients



### Far-End Camera Control/PTZ

Ability to control remote cameras from any platform



### Call Recording

Optional call recording for consult review or patient education training



### Interoperability

Built-in integrations with top EHRs (Epic, Cerner, Allscripts) and other clinical tools



### High-Quality Audio/Video

High-quality audio and video replicates the in-person experience



### Multichannel Design

Consistent experience over all channels – web, mobile, desktop



### Click-to-Connect

Designed with clinicians and patients in mind – one click to join a conference



### Self-Service

Self-procurement available for smaller locations and teams



### Cloud-Delivered Video

Network adaptation technologies for dynamically optimized video available anywhere, anytime



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